

# Why Work With A Realtor®

A licensed real estate professional can provide much more than the service of helping you find your ideal home. Realtors are expert negotiators with other agents, seasoned financial advisors with clients, and superb navigators around the local neighborhood. They are members of the National Association of Realtors (NAR) and must abide by a Code of Ethics and Standards of Practice enforced by the NAR. A professional Realtor is your best resource when buying your home.

## LET A REALTOR BE YOUR GUIDE —

[As a knowledgeable Realtor I can save you endless amounts of time, money, and frustration.](#)

- As a knowledgeable Realtor I know the housing market inside and out and can help you avoid the “wild goose chase.”
- As a knowledgeable Realtor I can help you with *any* home, even if it is listed elsewhere or if it is being sold directly by the owner.
- As a knowledgeable Realtor I know the best lenders in the area and can help you understand the importance of being pre-qualified for a mortgage. I can also review loan fees, closing costs, and monthly payment options to help you avoid predatory lending schemes.
- As a knowledgeable Realtor I am an excellent source for both general and specific information about the community such as schools, churches, shopping, and transportation - - plus, I offer tips on home inspections and pricing.
- As a knowledgeable Realtor I am experienced at presenting your offer to the homeowner and can help you through the process of negotiating the best price. I bring objectivity to the buying transaction, and can point out the advantages and the disadvantages of any particular property.

**The best thing about working with a Realtor is that all this help won't cost you a cent.**

**When you're ready to move, we're here to help.**

Denise Majors, Designated Broker  
3330 E. Hampton Ave Mesa, AZ 85204  
PH: 480-235-4538      FX: 480-664-1604

www.majorsrealty.net  
denisemajors@cox.net

